## Message Text

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ACTION AF-07

INFO OCT-01 ISO-00 OPIC-03 EB-07 AID-05 L-02 CIAE-00

INR-05 NSAE-00 RSC-01 COME-00 FRB-01 TRSE-00 XMB-02

CIEP-01 SSO-00 INRE-00 /035 W

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O R 230906Z NOV 74

FM AMEMBASSY LOME

TO SECSTATE WASHDC IMMEDIATE 8545

INFO AMEMBASSY ABIDJAN

AMEMBASSY ACCRA

AMEMBASSY COTONOU

AMEMBASSY DAKAR

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DEPT PASS TO OPIC FOR MRS HENDERSON

FOR: AF/W - MICHAEL WALTER

E.O. 11652: N/A

TAGS: OPIC, TO

SUBJ: FURTHER EMBASSY COMMENTS ON LADD-MCCLELLAND REPORT

REF: LOME 2673

FURTHER TO REFTEL, EMBASSY RECOMMENDS FOLLOWING CHANGES IN SUBJECT REPORT, MOST OF WHICH ARE FACTUAL CORRECTIONS:

- 1. PAGE 1, PARA 2, SECOND SENTENCE TO READ "...BY LT COL (NOW MAJOR GENERAL) GNASSINGBE EYADEMA..."
- 2. PAGE 2, PARA 1: FIRST SENTENCE, CHANGE "18" TO "20"
- 3. PAGE 2, PARA 3, THIRD SENTENCE TO READ "...BELT HAS A HOT, USUALLY HUMID CLIMATE."

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4. PAGE 3, 1972 ESTIMATED POPULATION STATISTICS TO READ:

LOME - 204,000 KPALIME - 21,600 ANEHO - 11,700 TSEVIE - 14,000 ATAKPAME - 18,200

5. PAGE 3, PARA 2, FIRST SENTENCE TO END WITH "AFRICAN." NEW SENTENCE TO BEGIN "THERE ARE ARE THREE MAIN ETHNIC GROUPS..."

6. PAGE 5, PARA 1, SECOND SENTENCE, CHANGE "TWO" TO "TWO AND ONE-HALF," AND CHANGE "35 PERCENT" TO "65 PERCENT." NEXT PARA, CHANGE "45 PERCENT" TO "20-25 PERCENT."

7. PAGE 6, PARA 2, LAST SENTENCE TO READ "...WHICH WERE RE-EXPORTED AS UNRECORDED TRANSACTIONS TO ITS NEIGHBORS TO THE EAST AND WEST." SAME PAGE, PARA 1, FIRST SENTENCE, CHANGE "DEMAND" TO "EXPORT DEMAND."

8. PAGE 6, PARA 4, FIRST SENCTENCE CHANGE "TRIPLED" TO "OUADRUPLED."

9. PAGE 7, PARA 2, FIRST SENTENCE TO READ "IN ADDITION THERE IS A PINEAPPLE AND TOMATO CULTIVATION AND CANNING PROPOSAL..."

10. PAGE 8, PARA 2 TO READ "...THE CIMAO PLANT WILL BE
1.2 MILLION TONS OF CLINKER, OF WHICH IVORY COAST IS EXPECTED
TO TAKE 750,000 TONS AND CIMTOGO 200,000 TONS. CIMTOGO, A
LOCAL CEMENT PLANT, NOW HAS AN INSTALLED CAPACITY OF 160,000
TONS."

1. PAGE, DELETE PARA 4 AND SUBSTITUTE: "AS PREVIOUSLY EXPLAINED, AGRICULTURE IS THE SINGLE MOST IMPORTANT ELEMENT IN TOGO'S DOMESTIC ECONOMY, AS IT SUPPORTS 85 PERCENT OF THE POPULATION. IT CONTRIBUTED 44 PERCENT OF GDP AT CURRENT PRICES UNTIL 1973 WHEN THE EXPORT PRICE OF PHOSPHATES INCREASED MARKEDLY; IN ADDITION, APPROXIMATELY 65 PERCENT OF EXPORTS BY VALUE WERE DERIVED FROM AGRICULTURE UP TO THAT POINT (NOW ABOUT 35 PERCENT)."

12A. PAGE 9, PARA 1, THIRD SENTENCE, CHANGE (CLANDESTINE" TO LIMITED OFFICIAL USE

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"UNRECORDED."

12B. PAGE 9, PARA 2, FIRST SENTENCE TO READ "THE SHARE OF INDUSTRY IN GDP AT CURRENT PRICES FELL FROM 17 PERCENT IN 1966 TO 15 PERCENT IN 1970." SAVE PARA, SECOND SENTENCE TO READ "VALUE ADDED, HOWEVER, BU INDUSTRY..."

12C. PAGE 10, PARA 1, FIRST TWO SENTENCES APPEAR TO CONTRADICT

EACH OTHER REGARDING SERVICE SECTOR SHARE OF GDP. 1970 FIGURE IS 35 PERCENT.

13. PAGE 16, PARA 1, FIRST SENTENCE TO READ "ALTHOUGH TOGO IS STILL A POOR COUNTRY, WITH ONLY LIMITED DEVELOPMENT PROSPECTS, IT HAS A RELATIVELY..." SAME PARA, THIRD SENTENCE TO READ "DEBT SERVICE REQUIRMENTS, WHICH STOOD AT THE COMPARATIVELY LOW RATE OF 5 PERCENT OF EXPORTS BEFORE THE INCREASE OF PHOSPHATE EARNINGS, SHOULD PRESENT NO SERIOUS PROBLEMS IN THE FUTURE." SAME PARA, FOURTH SENTENCE TO READ "IN THE PAST FEW YEARS THE GOVERNMENT OF TOGO HAS FULLY RECOGNIZED..."

14. PAGE 17, PARA 1, FIRST SENTENCE TO READ "THE MINISTRY OF PLAN IS RESPONSIBLE..." SAME PARA, OMIT SECOND SENTENCE ENTIRELY.

15. PAGE 20, SUGGEST ADDITIONAL PARAGEAPH OR FOOTNOTE AFTER SENTENCE ENDING "...CREDITS." AS FOLLOWS: "THE PUBLISHED PLAN DOES NOT, HOWEVER, REFLECT THE AVAILABILITY OF PHOSPHATE PROFITS RESULTING FROM THE FOURFOLD PRICE INCREASE AND THE GOVERNMENT'S ACQUISITION OF THE TOTAL CTMB SHAREHOLDING. AT PRESENT PRICES ONE YEAR'S PHOSPHATE EXPORTS WILL EARN THE OFFICE TOGOLAISE DES PHOSPHATES (OPT) APPROXIMATELY DOLS 135 MILLION AFTER PRODUCTION COSTS."

1. PAGE 21, PARA 3, SECOND SENTENCE TO READ "...THE VALUE ADDED BY MINING PRODUCTION, EXCLUSIVE OF PHOSPHATE WILL PROBABLY..." SAME PARA, SENTENCE 3, CHANGE "RUBBER" TO "PLASTICS."

17. PAGE 22, SELF-HELP FUND FIGURE FOR FY 74 SHOULD READ DOLS 110,000.

18. PAGE 23, EX-IM FINANCING (TO AUGUST \*974) AUTHORIZATIONS: DOLS 2.4 MILLION; DISBURSEMENTS: DOLS 685 THOUSAND. PARA LIMITED OFFICIAL USE

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AFTER THESE FIGURES, CHANGE "TWO" TO "FOUR" AND ADD AFTER "PROJECT," "A THIRD FOR PURCHASE OF US JET AIRCRAFT AND RELATED GOODS AND SERVICES, AND A FOURTH FOR A FEASIBILITY STUDY FOR A TOGOLESE NATURAL RESOURCES RESEARCH CENTER."

19. PAGE 24, PARA 2 TO READ "...AND BANK OF AMERICA HOLDS 11 PERCENT."

20. PAGE 24, US INVESTMENT FIGURES TO READ AS FOLLOWS: MANUFACTURING - .2
PETROLEUM PRODUCTS MARKETING - 1.5

- 21. PAGE 25, AFTER "OUTBOARD MOTORS" AND "AND AIR CONDITIONERS"
- 2. PAGE 25, USEFUL CONTACTS, ADD "MINISTER OF PUBLIC WORKS,

AYITE-GACHIN MIVEDOR', TEL 38-01" ND CHANGE OTHER NAMES AS FOLLOWS:

"HENRI DOGO" TO "KOUDJOLOU DOGO"

"EDOUARD KODJO" TO "EDEM KODJO"

"JEAN TEVI" TO "TETE TEVI-BENISSAN"

23. PAGE 26, PARA 1, CHANGE FIRST SENTENCE TO READ "US EXPORTERS HAVE SHOWN LITTLE INTEREST IN TOGO AS A MARKET-FIRST..."

SAME PARA, SENTENCE 3, CHANGE "CLANDESTINELY" TO "UNOFFICIALLY" AND OMIT "VIRTUALLY". SAME PARA, SENTENCE FOUR, CHANGE "DOLS U.S. 4.7" TO "DOLS U.S. 4.6."

24. PAGE 28, PARA 2, SENTENCE TWO TO READ "A...COMPLETED IN THE NEAR FUTURE." SAME PARA, SENTENCE 3, TO BE CHANGED TO "A PETROLEUM REFINERY WHICH WILL SUPPLY THE LOCAL MARKET AND ALSO EXPORT PETROLEUM PRODUCTS TO GERMAN IS NOW BEING BUILT WITH BRITISH FINANCING."

26. PAGE 29, PARA 2, SECOND SENTENCE, CHANGE "TWO" TO "FIFTY".

2. PAGE 29, PARA 5, CHANGE FIRST SENTENCE TO "...DC-8'S AND DC-10'S". SAME PARA, THIRD SENTENCE TO READ "AIR TOGO, WHICH IS 40 PERCENT AMERICAN-OWNED, IS THE NATIONAL AIRLINE BUT NO LONGER SERVES THE INTERIOR OF THE COUNTRY; IT DOES, HOWEVER, OPERATE REGULARLY SCHEDULED FLIGHTS TO LAGOS TWICE WEEKLY, AS WELL AS OFFERING CHARTER FLIGHTS."

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INR-05 NSAE-00 RSC-01 COME-00 FRB-01 TRSE-00 XMB-02

CIEP-01 SSO-00 INRE-00 /035 W ----- 089463

O R 230906Z NOV 74
FM AMEMBASSY LOME
TO SECSTATE WASHDC IMMEDIATE 8546
INFO AMEMBASSY ABIDJAN
AMEMBASSY ACCRA
AMEMBASSY COTONOU
AMEMBASSY DAKAR

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28. PAGE 32, PARA 1, AFTER SENTENCE ENDING "...160 MILLION.", ADD FOLLOWING "IN 1973 USAID MADE DOLS US1 MILLION AVAILABLE THROUGH THE ENTENTE FUND FOR BTD RELENDING TO SMALL AND MEDIUM SIZED INDUSTRIAL ENTERPRISES."

29. PAGE 32, PARA 3, FOURTH SENTENCE, "ENFORCED" TO "COMPULSORY."

30. PAGE 36, PARA 2, SECOND SENTENCE TO READ "...ARE ISSUED BY THE MINISTRY OF COMMERCE AND INDUSTRY - DEPARTMENT OF FOREIGN TRADE."

31. PAGE 36, PARA 3, LAST SENTENCE TO READ "...TARIFF SCHEDULE AND DOES NOT OFFER REVERSE PREFERENCES. HENCE, THE U.S. COMPETES ON AN EQUAL FOOTING WITH FRANCE AND OTHER EUROPEAN NATIONS."

32. AS PER PARA 3 REFTEL, PAGE 37, PARA 2 TO READ "...FROM DOLS US 12.8 MILLION TO DOLS US 1.7 MILLION."

3. PAGE 38, SUGGEST INSERT BEFORE PARA 1 TO READ AS FOLLOWS: LIMITED OFFICIAL USE

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"AT PRESENT THE BEST EXPORT OPPORTUNITIES FOR US BUSINESS LIE IN THE FIELDS OF BUSINESS MACHINERY, AIR CONDITIONING AND OTHER ELECTRICAL MACHINERY, FOODSTUFFS AND TOBACCO PRODUCTS, HEAVY-DUTY ROAD EQUIPMENT AND USE CLOTHING."

3. PAGE 38, PARA 1, SUBSTITUTE WITH FOLLOWING: "IN TERMS OF LONG RANGE DEVELOPMENT OF TOGO'S AGRICULTURAL RESOURCES, THE BEST OPPORTUNITIES ARE TO BE FOUND IN CONTINUED SALES OF TRACTORS AND INCREASED SALES OF FERTILIZERS, PESTICIDES AND RELATED PRODUCTS."

35. PAGE 40, PARA 1, CHANGE FIRST SENTENCE TO "...TOGO'S EDUCATIONAL SYSTEM, BASED ON THAT OF FRANCE WHICH STRESSES THE LIBERAL ARTS, IS EXTREMELY..."

3. PAGE 41, PARA 4, SECOND SENTENCE, CHANGE "NOT QUALIFIED"

TO UNDERQUALIFIED"

38. PAGE 43, LAWYERS, ADD "MAX LIENSOL (ATTORNEY), 27 AVENUE DE 24 JANVIER, LOME, TOGO. SAME SECTION, CHANGE ADDRESS IN A. TO READ "30 AVENUE DE 24 JANVIER, B.P. 124, LOME, TOGO." SAME SECTION, ADD FOOTNOTE TO READ "A LIST OF ATTORNEYS PRACTICING IN TOGO IS AVAILABLE FROM THE BUREAU OF SECURITY AND CONSULAR AFFAIRS, DEPARTMENT OF STATE, WASHINGTON, D.C. 20520."

39. PAGE 43, OTHER INDIVIDUALS, CHANGE NAMES AS FOLLOWS: "DANIEL ELKOU-NATEY" (SIC) TO "AKUETE EKLOU-NATEY" "ROGER ADIGO" TO "VIWALE ADIGO"
"GREGOIRE ADDRAH" TO "TAMATA ADDRAH"

40. PREFACE, PAGE 2, PARA 1, LAST SENTENCE, CHANGE "2" TO "2 - 1/2".

41. PREFACE, PAGE 4, PARA 1, CHANGE SECOND SENTENCE TO "TOGO AND DAHOMEY HAVE FEWER POSSIBILITIES BUT NEVERTHELESS WARRANT SOME ATTENTION."
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## Message Attributes

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